Removing the Friction from Global Data Center Deployment

Chris Winslow, Flex

OPEN HARDWARE.   **OPEN SOFTWARE.**   **OPEN FUTURE.**

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Compute Project
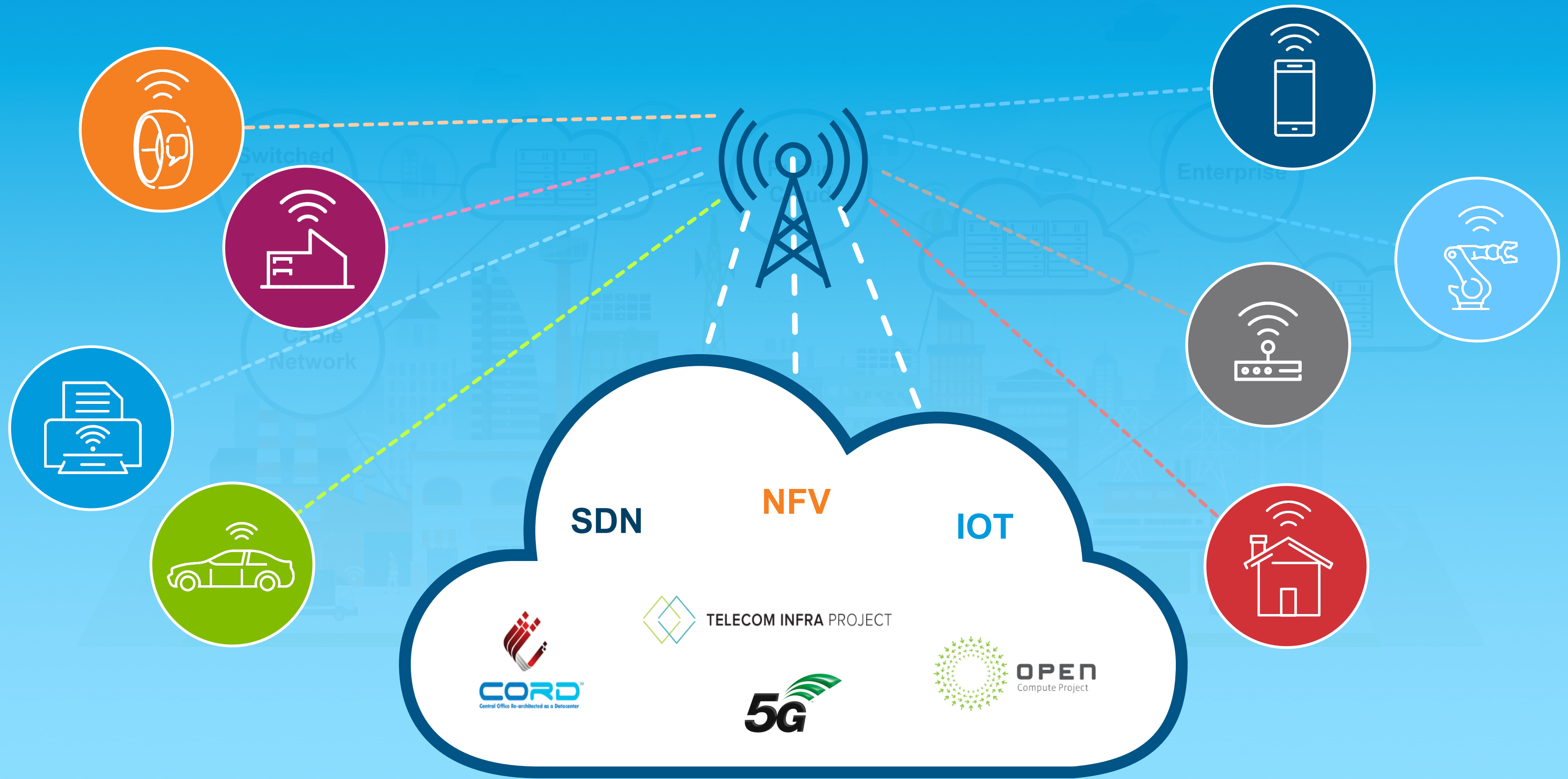
Deployment Acceleration

Custom and optimized hardware

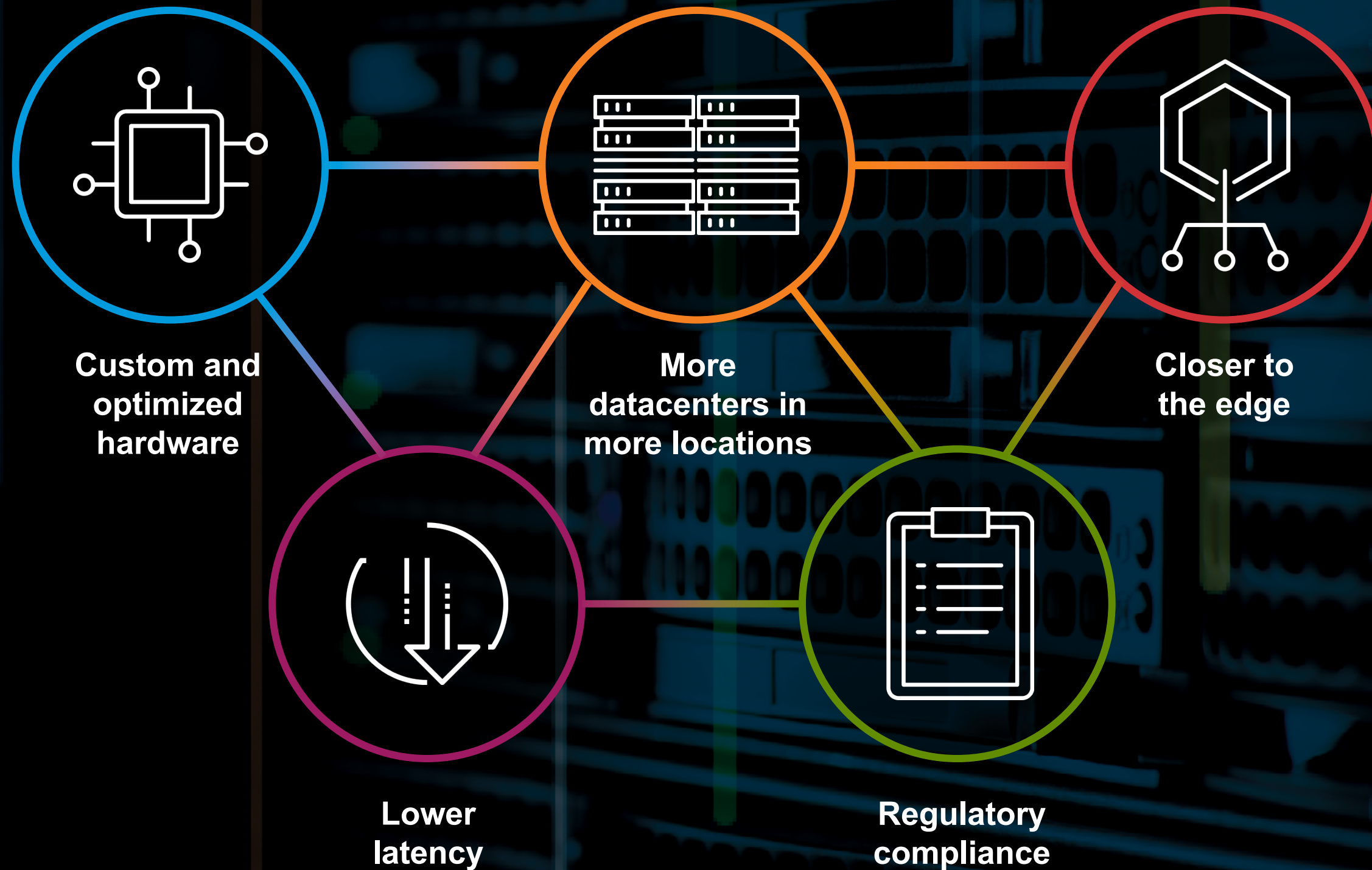More datacenters in more locations
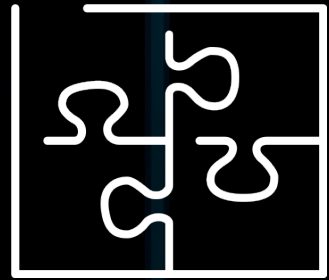
Closer to the edge

Lower latency

Regulatory compliance

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Decelerators

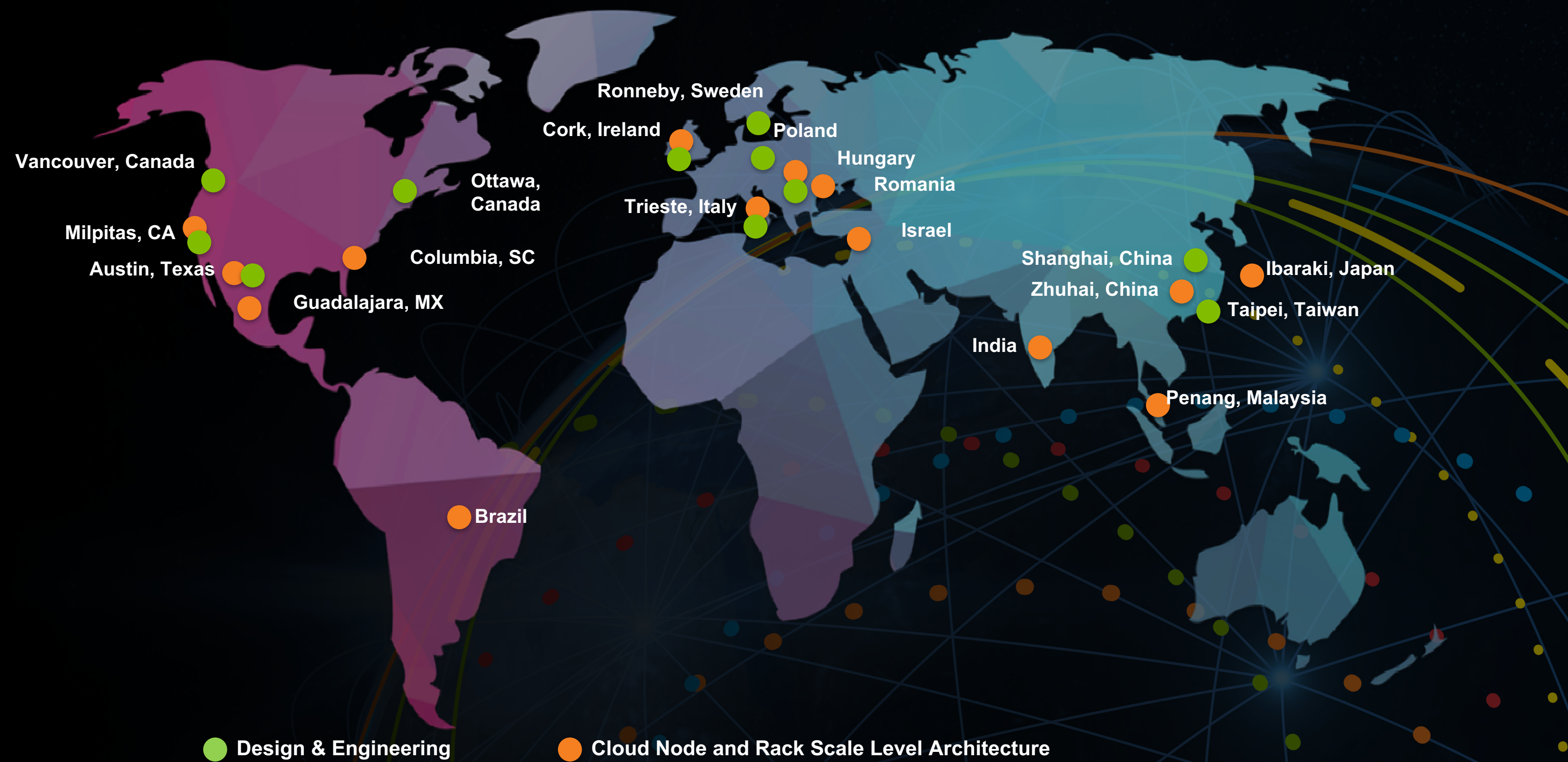| Real estate | Supply chain complexity | Tax & trade regulations | Local integration, local deployment, local support | Opex Capex Optimization |

We are Flex

$25B revenue

100 sites in over 30 countries

200,000 employees

2,500 design engineers

52M sq. ft. of manufacturing & services space

flex

Cloud Deployment – Global Scale & Solutions

Ronneby, Sweden

Cork, Ireland

Poland

Hungary

Romania

Vancouver, Canada

Ottawa, Canada

Trieste, Italy

Israel

Milpitas, CA

Shanghai, China

Ibaraki, Japan

Columbia, SC

Zhuhai, China

Austin, Texas

Taipei, Taiwan

Guadalajara, MX

India

Penang, Malaysia

Brazil

● Design & Engineering

● Cloud Node and Rack Scale Level Architecture

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Summary

Technology Leadership

Open Eco-System

Global Scale & Cost Competitiveness

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EQUINIX

Ihab Tarazi | CTO

Equinix Global Platform

AMERICAS

- SEATTLE
- SILICON VALLEY
- DENVER
- LOS ANGELES
- TORONTO
- CULPEPER
- CHICAGO
- BOSTON
- NEW YORK
- ATLANTA
- PHILADELPHIA
- WASHINGTON, DC
- DALLAS
- HOUSTON
- MIAMI
- BOGOTA
- RIO DE JANIERO
- SÃO PAULO

EMEA

- HELSINKI
- STOCKHOLM
- MANCHESTER
- DUBLIN
- AMSTERDAM
- LONDON
- DUSSELDORF
- FRANKFURT
- WARSAW
- PARIS
- MUNICH
- GENEVA
- SOFIA
- ZURICH
- MILAN
- ISTANBUL
- DUBAI

ASIA-PACIFIC

- OSAKA
- TOKYO
- SHANGHAI
- HONG KONG
- SINGAPORE
- JAKARTA
- SYDNEY
- MELBOURNE

- ● Equinix Locations
- ▲ New Metros gained with Verizon DC asset purchase*

*Pending (announced December 7, 2016). Equinix will also gain additional capacity in multiple existing locations.

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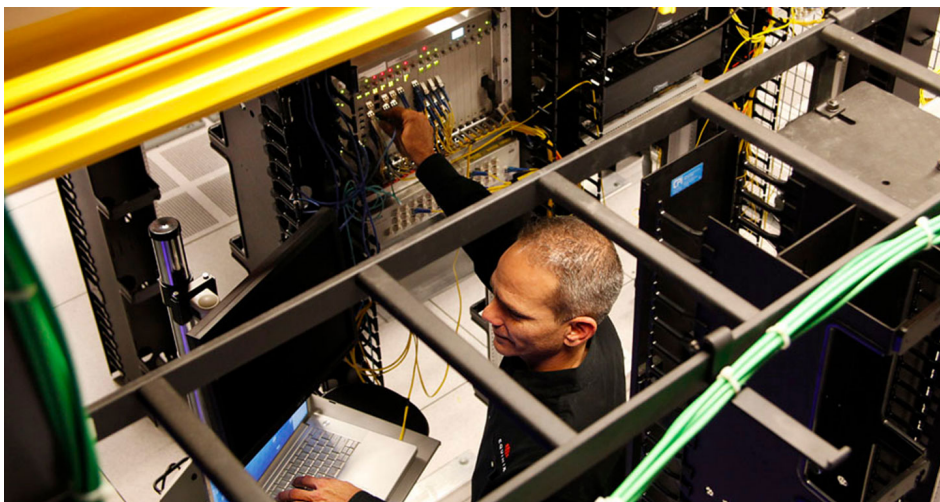# Delivering consistent global data center experience

Design

Build

Operate

Support

EQUINIX

Enabling open source innovation

Open source hardware & software ecosystem

Next-generation interconnection

Extend benefits of OCP to broader market

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