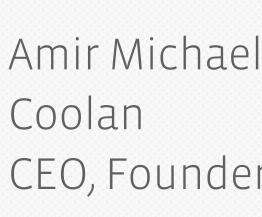


On-premise vs. Cloud A model for creating data driven

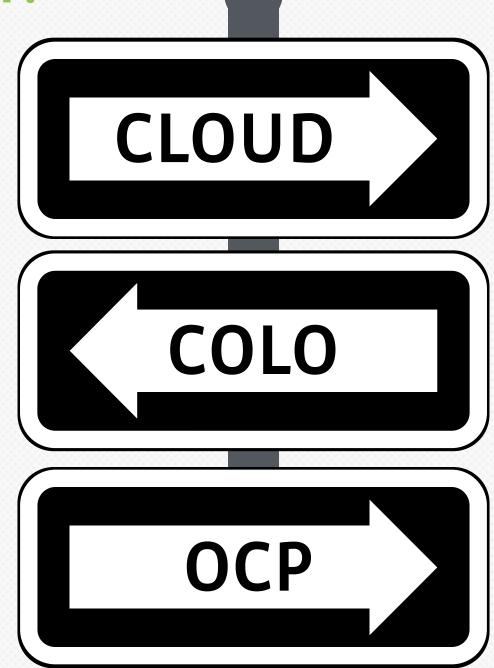
CEO, Founder







TCO Model, huh, yeah What is it good for?





12 mins

cut to a size

14 mins

ally.

Ingredients

Oats, Water, Pork Fat, Onion, Pork Rind, Pork Shoulder, Pork Liver, Rusk (Wheat Starch, Salt), Salt, Pimento, Seasoning (Rusk, Spices).

Nutrition

Composition
Energy
Protein
Carbohydrate

Each serving contains 405kJ/100kcal

7.3g

100g (3½0z) contains 940kJ/225kcal 10.3g 16.9g

O'Dea at WikiCommons

Detail Inputs

SERVER

STORAGE

NW

DC OPEX COLO OPEX

CLOUD SERVER CLOUD STORAGE

CLOUD NW DC CAPEX

LABOR







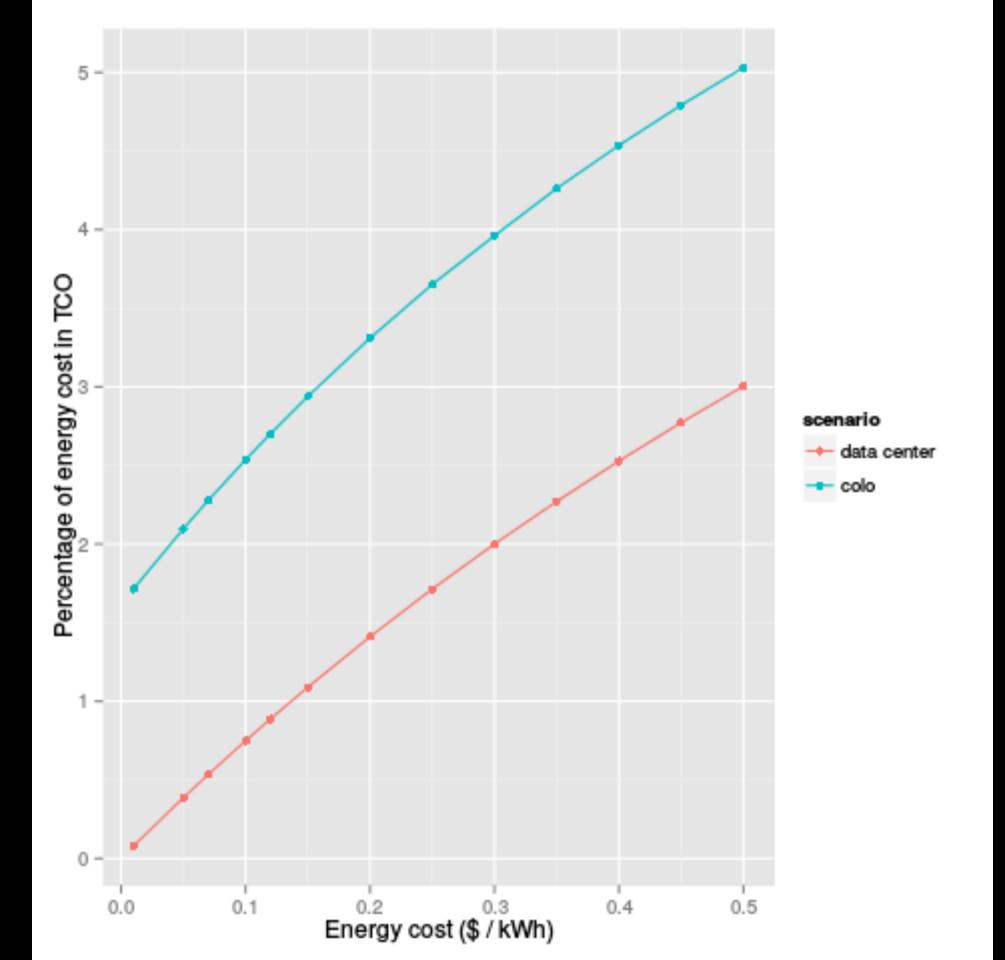
Kontrollstellekundl at WikiCommons

	➡ ► ~ T \$ % 123 - Arial		- 12 -		B 2	5 A	- H - E	- = - 1 - =	Σίμί Τ Σ							
f×	Global Input Variable	bles														
	А	E	В		С		D	Е	F	G	Н	I	J	K	L N	
1	Global Input Varia	<u>ıt Variables</u>					Cluster Input Variables									
2	Cost of capital (%/year	r) 10.00%					/ cluster	4000	server_count	Storage Servers / cluster	1,000	stg_server_count				
3	Avg PUE - Custom DC		1.15		pue_avg		ingress)	100000	cluster_in	Server spares/ replication factor	1.05	server_replication				
4				pue_max		Cluster (GB/mo	_	100000	cluster_out	Storage spares/ replication factor	2.5	stg_replication				
5 6				nw_pwr												
7	<u>Results</u>															
8			Servers (\$/yr)				S/yr)	Short-term (3yr) Capex (\$/yr)	Long-term (6- 18yr) Capex (\$/yr)	NPV (3 yr term)	NPV (18 yr term)					
9	Cloud servers		9,432,855		\$87,000		inc									
10	Servers in a Colo		7,766,667		\$2,118,667		\$3,925,832									
11 12	Servers in a DC	\$	7,766,667	•	\$2,118,667		\$5,177,054	\$626,667	\$1,632,803	N/A	\$163,725,800					
13	Interim Results &	<u>Inputs</u>														
14	Item		NRE (\$)		Unit cost		ded cost (\$)	Amorization life (yr)	Extended power (W)	Perf benchmark (i.e., SPEC, GB)	Amortized cost (\$/yr)	Performance normalized cost (\$/yr)				
15	Server		5,000,000		\$2,575		315,300,000		800,000	•	\$5,100,000					
16	Cloud Server	\$4	4,792,000		\$464		\$6,649,120	3	N/A		\$2,216,373	\$5,277,079				
17	Storage server		\$0		\$8,000		\$8,000,000	3	400,000	49,152	\$2,666,667	\$2,666,667				
19	Cloud storage		\$0		\$0.72		35,389,440		N/A							
20 21	Network		\$0	\$0 \$6,356,000			\$6,356,000	3	60,000	N/A	\$2,118,667	\$2,118,667				
22	Cloud network		N/A				\$87000		N/A							
23 24	Universal items															
25	Rack			\$2,850		\$1,181,150		6	N/A	N/A	\$196,858	N/A				
26	Cluster infrastructure		\$0	,	\$1,000,000		\$1,000,000	3	N/A	N/A	\$333,333	N/A				
27 28	HWOps labor		\$0		\$545,000		\$545,000	1	N/A	N/A	\$545,000	N/A				
29	Colo-specific items															
30	Space, power, uplift		\$0 \$2,683			\$3,380,832	2 1	N/A	N/A	\$3,380,832	N/A					
31 32	DC-specific items					1										
	+ Rev histor	sry - Summa	ary - Se	erver 🔻	Cloud serv	ver ▼ S	Storage 🔻	Cloud storage	NW - Cloud NW	▼ Rack ▼ Colo o	ppex DC capex	▼ DC opex ▼ La	bor -	C	+ -	

The Cost of Power

- •Is power a significant % of infrastructure cost?
 - 4000 Compute Servers (200W)
 - •625 Storage Servers (400W)
 - -1.5MW

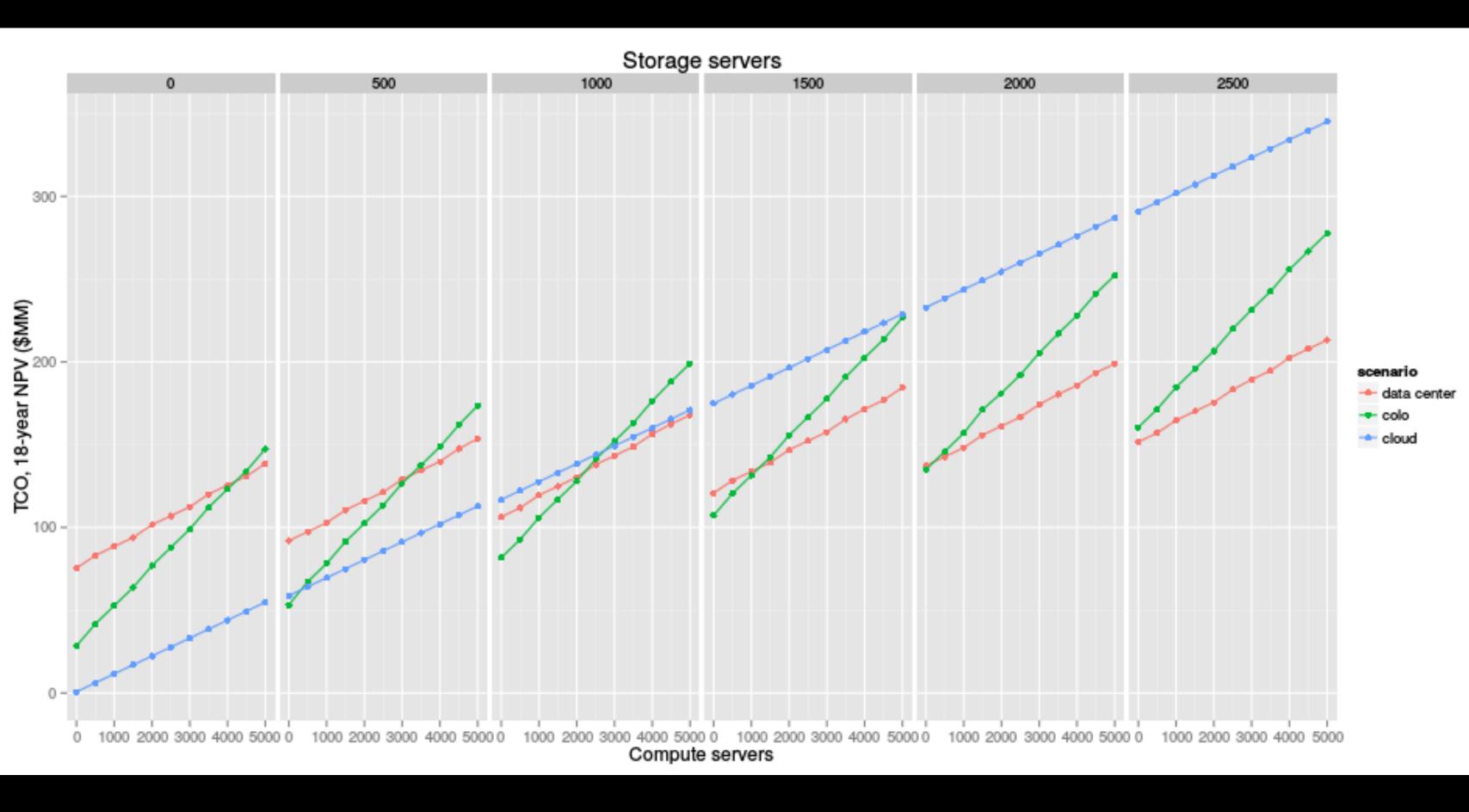




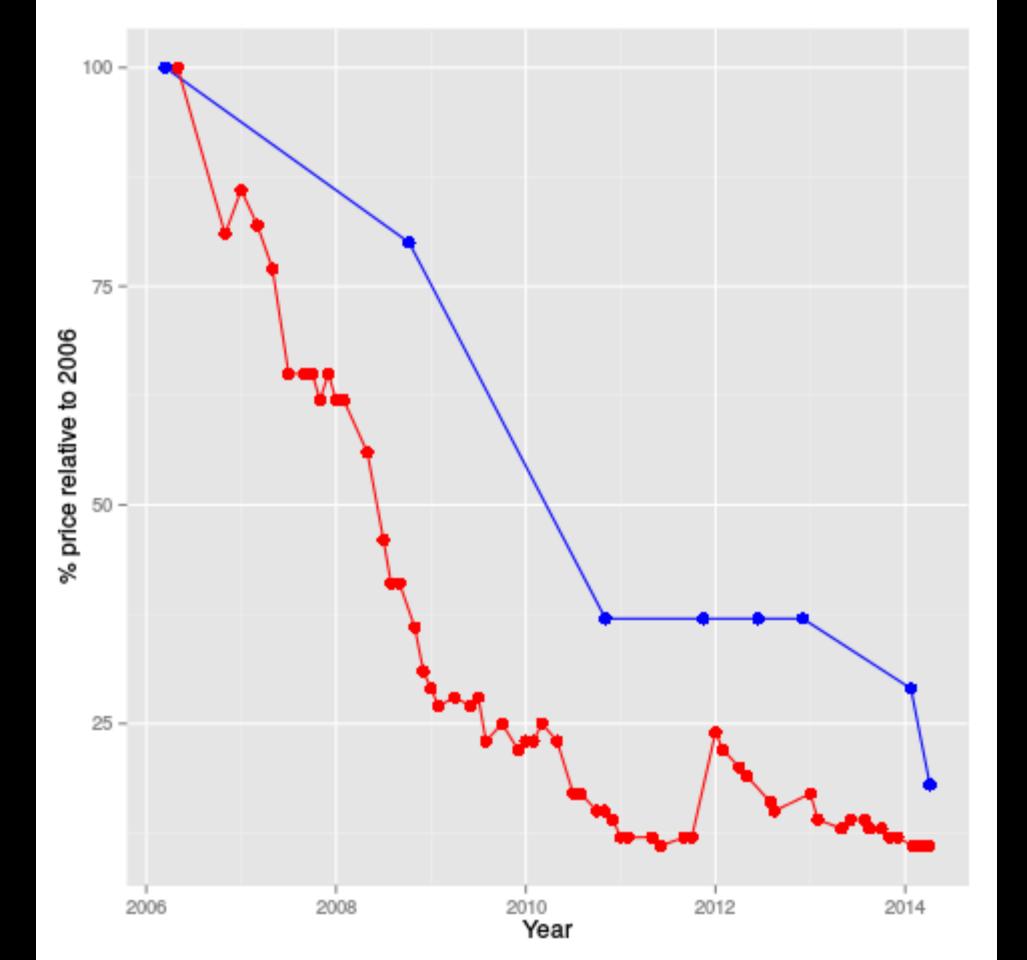
Cloud vs. Colo vs. Custom

- What is the effect of cluster size?
 - Vary compute and storage server counts









Master the Model

- Endless use cases
- Requires modification
- Guide for decision making



TCO to Go



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