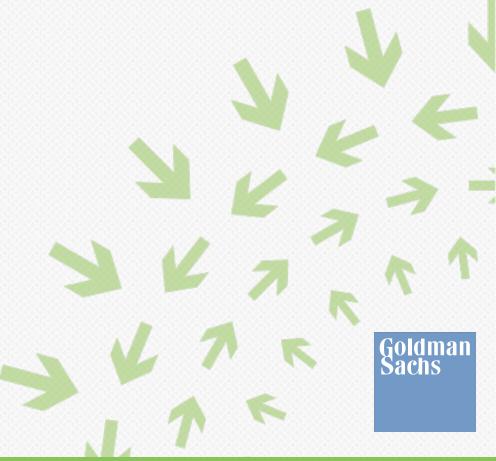
Compute Summit March 10–11, 2015 San Jose



Driving OCP Adoption in the Enterprise

Don Duet Goldman Sachs Managing Director, Co-Head Technology Division www.gs.com/engineering





"We're a technology firm, and we don't stay still."

- Lloyd Blankfein, Goldman Sachs Chairman and CEO





Let's Talk Technology a Goldman Sachs

Billion Lines of Code

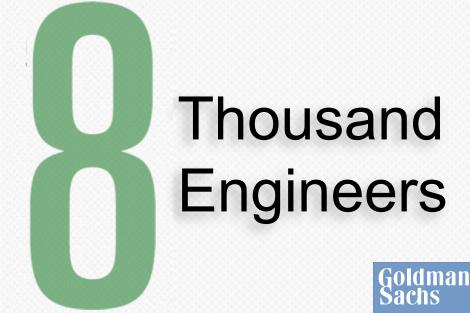
Thousand Network Devices



500,000 Compute Cores



Thousand Databases



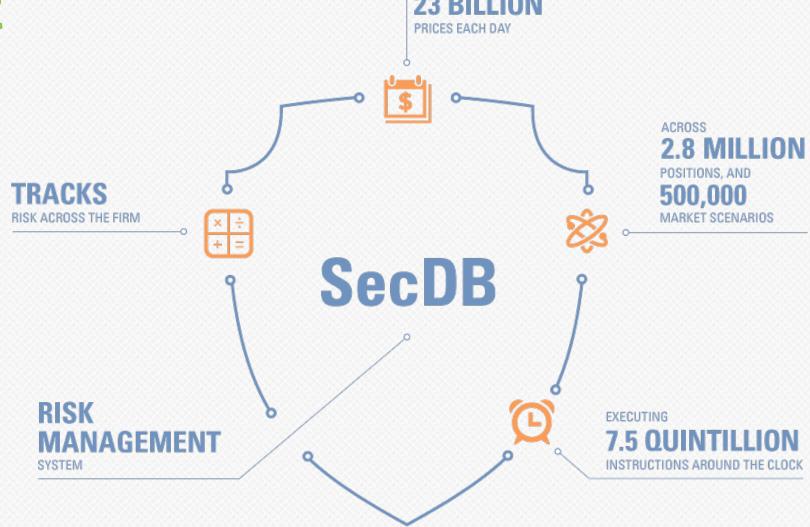


Mission Critical Applications

Real Time Risk Management

Electronic Market Making

Global Digital Client Interaction

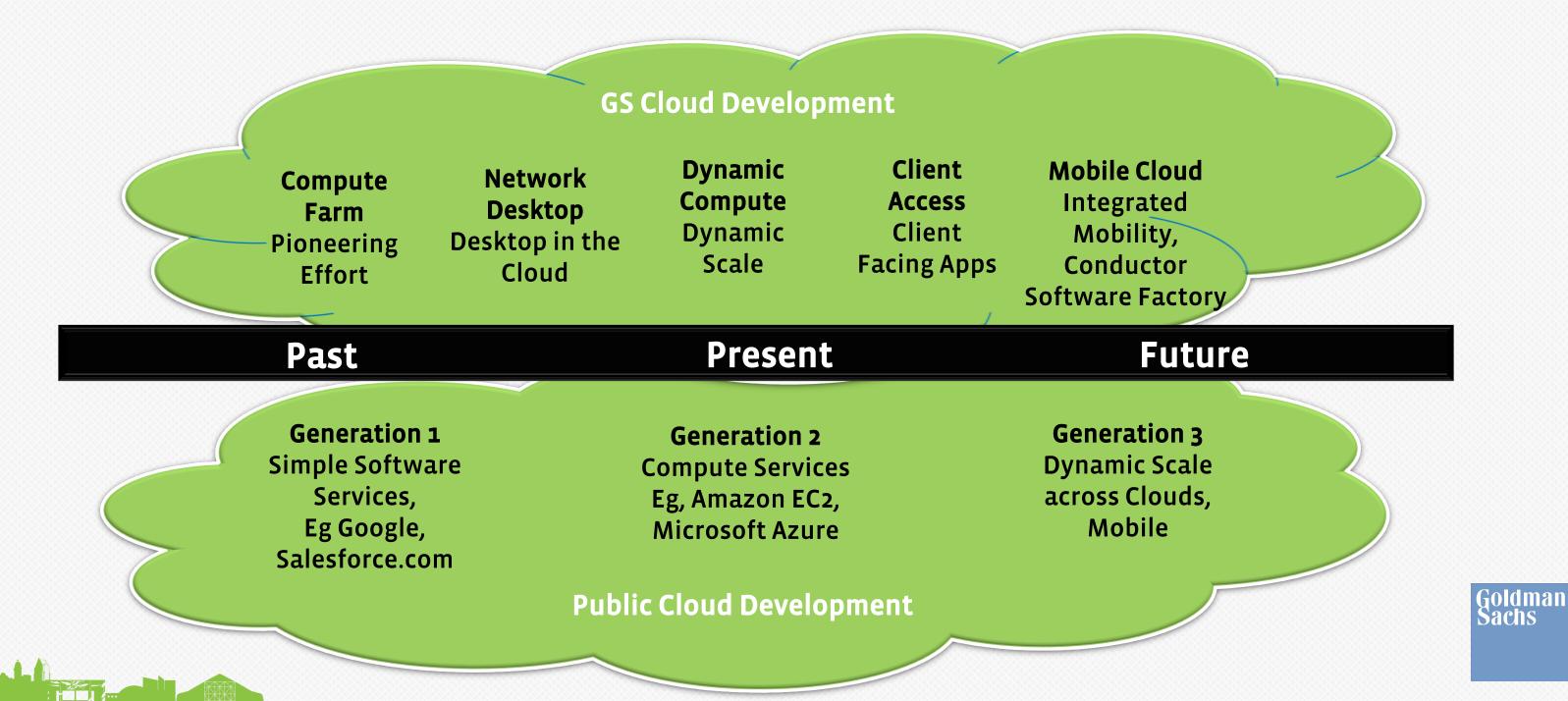


CALCULATING





A Long History of Open Architecture



A Long History with OCP

Goldman Sachs attends OCP formation **Partners for formation of Hardware** Assists with C&I and issues press statement supporting **Management Track Track creation** 2011 Open Compute Project 2015

Goldman Sachs is a founding member of the Board of Directors of the Facebook Open Compute Foundation

Works with financial and other members on 19" Intel & AMD form factor contributions

Deploy OCP form factors in production



OCP in the Enterprise Our Journey to Adoption

Key Challenges

- 1. Greenfield Brownfield
- 2. Provider Ecosystem
- 3. Interoperability and Management

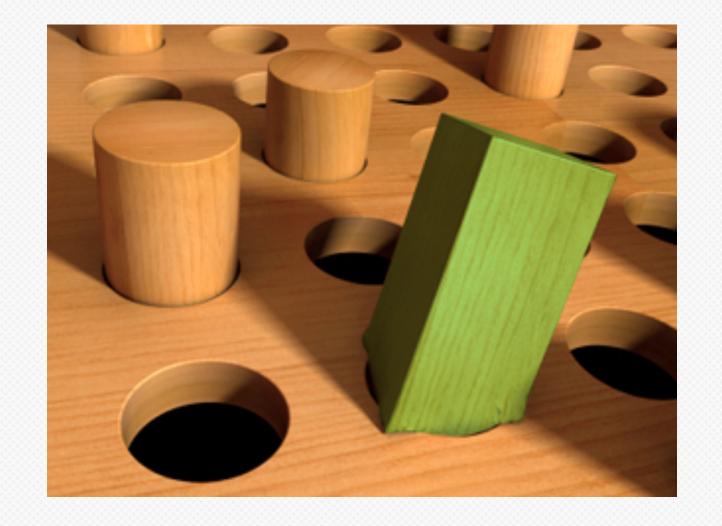




Greenfield/Brownfield

Standardized on the OCP 19" server for scale-out

Different types of power sources needed for OCP hardware







Provider Ecosystem

Price transparency

Global consistency

Order quantity

Warranty terms





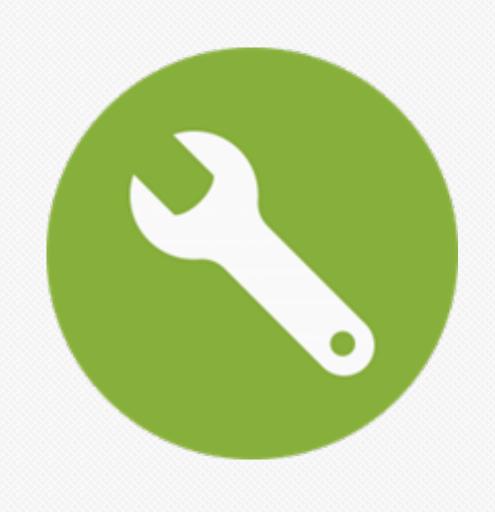


Interoperability & Management

Heterogeneous management across legacy/new platforms

Build our software to understand OCP and OCP specs

Build tools that abstract differences between legacy vendors and OCP

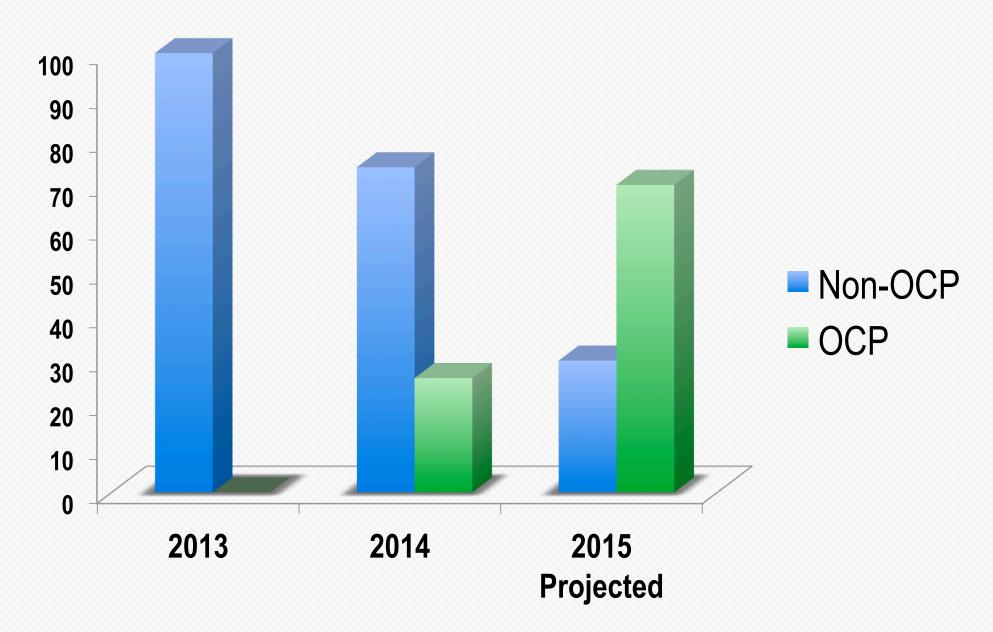








Realizing Benefits



Server Purchase Rate - % OCP Share



5% Power Efficiency





Looking Forward

Internal Focus

Globally available OCP certified servers

Ability to bid on servers in volumes of hundreds to thousands

Variety in CPU variants, drives and memory for same motherboard





Looking Forward

Working with the OCP Community

Longer-term, single-socket variants

Fit-for purpose warranty terms

Efficient supply chain





Hardware Monitoring Agent

Represents first IP contribution to community Adheres to OCP hardware management spec

Features

- Modular design, standardize on alert IDs
- Allows engineers to take corrective action
- Support for 19" Decathlete Hardware
- IPMI Sel based alerts
- OS Syslog based alerts





Driving Open Compute Forward









